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Online Sales Process Trainee | No Selling Needed | System Building Position

Description

Want to be part of the sales world without making cold calls or closing deals yourself? This remote opportunity teaches you how to build the systems that make sales happen—behind the scenes. No experience, no degree, and no selling required. Just follow the process and learn how to create automated sales workflows that businesses rely on every day.

About This Role

As a Remote Sales Process Consultant Trainee, you'll go through a 5-day challenge that walks you through how to build client acquisition systems—think automated pipelines, follow-up messaging, and CRM setups that make it easier for businesses to turn leads into customers. You're not the salesperson—you're the person who builds the system that helps the sales team succeed. It's the perfect remote role for those who are analytical, tech-curious, and want to support revenue growth without being on calls all day.

Key Responsibilities

Map Out and Build Sales Workflows

- Use drag-and-drop CRM tools to build custom sales pipelines
- Automate lead nurturing sequences using prewritten email/SMS templates
- Set up appointment booking pages and automated reminders

Identify Bottlenecks in the Sales Process

- Review existing funnel flow and lead activity
- Spot drop-offs and delays in follow-up and contact timing
- Recommend adjustments to speed up conversions and reduce friction

Customize Systems for Different Industries

- Clone and adapt templates for coaches, consultants, service providers, and

Hiring organization

HomeBusinessChannel.com

Employment Type

Full-time, Part-time, Contractor

Industry

Customer Service

Job Location

Remote work from: United States

Base Salary

\$ 2000 - \$ 10000

Date posted

April 29, 2026

Valid through

01.01.2029

agencies

- Set up segmentation for different lead types or sales stages
- Tag contacts and trigger actions based on behavior

How Your Day Will Look

Morning

- Complete a module from the 5-Day Sales Systems Challenge
- Map out a sample client journey using the CRM flowchart builder
- Start building the sales pipeline using prebuilt templates

Midday

- Add automation to key parts of the sales journey: follow-up, reminders, and reactivation
- Test the system by simulating a lead moving through each stage
- Collaborate with the challenge community to get feedback or troubleshoot issues

Afternoon

- Duplicate the system for another niche or offer
- Review analytics and make optimizations based on user engagement
- Prepare your sales system for presentation or testing

Qualifications

No Degree Required

This training is designed for people starting from zero. You'll be shown exactly what to do—no marketing degree needed.

No Experience Necessary

You don't need a background in sales or tech. Everything is visual, step-by-step, and made for beginners.

You'll Excel If You:

- Enjoy organizing systems and simplifying processes
- Want to support businesses without direct selling

- Prefer a hands-on, systems-building role over a client-facing one

How to Succeed in Remote Work

Follow the Blueprint

- Each task is mapped out in the challenge—follow it one day at a time
- Use the included tools to complete your own sales system buildout

Test as You Go

- Run lead simulations through your funnel to make sure everything works
- Make small improvements based on what you see

Use Support

- Ask for help in the private group
- Share your builds and get feedback from mentors and peers

Benefits

Learn the Back-End of Sales

- Discover how real sales systems are built and automated
- Gain a skill that supports teams, agencies, and entrepreneurs
- Build repeatable processes you can offer as a freelancer or remote team member

Fully Remote

- Work from home or anywhere you choose
- No client meetings, no sales calls, no pitching
- Flexible schedule with full autonomy

Plug-and-Play Tools

- Access to the 5-Day Sales Process Challenge
- CRM templates, follow-up flows, booking calendars, and dashboards included
- Community feedback and expert support built in

Frequently Asked Questions

Will I have to close sales or talk to clients?

No. You'll be setting up systems that help salespeople and business owners convert more—without talking to leads yourself.

Is this tech-heavy?

Not at all. The tools are drag-and-drop, visual, and designed for beginners. You'll be shown exactly how to use everything.

How long until I can use this skill for work?

Most people complete the challenge and have a working system ready within 5 days. You can immediately begin offering this as a service or using it in a support role.

Do I need to pay for software or tools?

All tools for the challenge are included. There's nothing you need to buy to complete the training.

Can I do this part-time?

Yes. It's designed for busy people. Each day's module takes about an hour to complete.

Why This Opportunity is Perfect for You

Sales isn't just about talking—it's about systems. This role lets you learn the back-end of what makes businesses grow without putting you on the front lines. You'll walk away with a repeatable skill set that helps you support high-value teams, consultants, and service providers from behind the scenes. Whether you want to freelance, get hired, or build your own offers, this is a strong foundation to grow from.

How to Apply

Click the "Learn More" button to get started with the 5-Day Sales Process Challenge. You'll gain access to all tools, templates, and training to become a back-end sales system expert—without selling, without a degree, and without experience. Start building from home today.

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